



PATENT
Docket No. H 2938 PCT/US

COPY

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In re: Application of
Behler, et al.

Serial No. 09/486,677

Examiner: Rosalynd Ann Keys

Filed: 06/26/00

Art Unit: 1621

TITLE: RANDOM FATTY ALCOHOL ALKOXYLATES WITH LOW
TEMPERATURE STABILITY, AND METHODS OF PRODUCING AND
USING THE SAME

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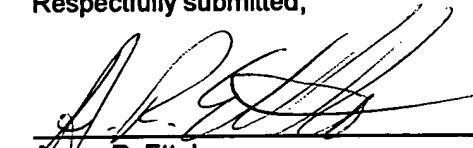
Appellants' appeal brief, in triplicate, is transmitted herewith in accordance with 37 CFR 1.192.

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Respectfully submitted,

March 13, 2002
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BY: Rose A. Stowe DATE: March 13, 2002
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PATENT

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE BOARD OF PATENT APPEALS AND INTERFERENCES

In re:	Patent Application of Ansgar Behler, <i>et al.</i>	:	Group Art Unit: 1621
Appln. No.:	09/486,677	:	Examiner: Rosalynd Ann Keys
Filed:	June 26, 2000	:	
For:	RANDOM FATTY ALCOHOL ALKOXYLATES WITH LOW TEMPERATURE STABILITY, AND METHODS OF PRODUCING AND USING THE SAME	:	Attorney Docket No.: H 2938 PCT/US

APPELLANT'S BRIEF ON APPEAL UNDER 37 C.F.R. §1.192

Pursuant to the Notice of Appeal filed on December 13, 2001, via facsimile, and received by the U.S. Patent & Trademark Office on the same date, Appellants submit herewith a Brief On Appeal under 37 C.F.R. §1.192, appealing the Examiner's final rejection of pending claims 10, 14-26 and 30, as set forth in the final Office Action dated June 13, 2001 (Paper No. 11), as maintained in the Advisory Action dated December 4, 2001 (Paper No. 14). This Brief On Appeal is being timely filed as a Petition for a one-month extension of time, up to and including March 13, 2002, including an authorization to charge fees, is being submitted herewith.

Appellants respectfully request consideration by the honorable Board of Patent Appeals and Interferences and reversal of the Examiner's rejection of all pending claims based on the arguments set forth in the attached brief.

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REAL PARTY IN INTEREST

The real party in interest in the instant appeal is Cognis Deutschland GmbH & Co. KG, a German company having a place of business at Henkelstraße 67, 40589 Düsseldorf, Germany.

RELATED APPEALS AND INTERFERENCES

Appellant is not aware of any related appeals or interferences which will directly affect or be directly affected by or have a bearing on the Board's decision in the instant appeal.

STATUS OF THE CLAIMS

Claims 10, 14-26 and 30 are pending in the instant application on appeal. All of the pending claims are the subject of the instant appeal.

Claims 10, 14-26 and 30 stand finally rejected under 35 U.S.C. §103(a), as being unpatentable over Japanese Patent Publication No. JP 07-303825 (hereinafter referred to as "JP '825"). A complete English translation of JP '825 was submitted by Appellants in an Information Disclosure statement filed on June 26, 2000. All page, section and Example references to JP '825 made herein refer to the pagination of the English translation.

All other previous rejections have been withdrawn by the Examiner.

STATUS OF AMENDMENTS

No amendments have been filed in the instant application on appeal subsequent to the Examiner's final rejection of claims 10, 14-26 and 30. Appellants' Request for Reconsideration After Final Rejection, filed on November 13, 2001 ("the Request for Reconsideration After Final"), has been considered but was not deemed to place the instant application in a condition for allowance, as indicated in Paper No. 14. An appendix containing a copy of the claims involved in the appeal, in accordance with 37 C.F.R. §1.192(c)(9), is attached as Appendix A.

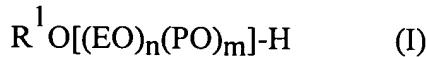
SUMMARY OF THE INVENTION

Appellants have surprisingly discovered that polymers of fatty alcohols which contain ethylene oxide and propylene oxide in random-polymerized form in the claimed ratio and amounts, exhibit excellent low-temperature behavior. (See, e.g., Appellants' Specification, p. 2, line 29, through p. 3, line 1). Accordingly, Appellants' claimed invention provides random fatty alcohol alkoxylates which are an unexpected improvement over the prior art.

One embodiment of Appellants' claimed invention is directed to mixtures of random fatty alcohol alkoxylates according to the general formula (I), as set forth in the claims. Such random fatty alcohol alkoxylates exhibit excellent low-temperature behavior, exemplified by low-temperature flowability and clarity, in addition to excellent cold water solubility. (See, Appellants' Specification, page 4, lines 9-17). Other embodiments of Appellants' claimed invention are directed to processes for producing such mixtures and to water-dilutable concentrates containing the mixtures. (See, e.g., Appellant's Specification, p. 4, lines 18-23, & p. 5, lines 24-27).

As discussed in Appellant's Specification, known attempts to provide random fatty alcohol alkoxylates, which exhibit good low-temperature performance and which lack a tendency to precipitate at low temperatures, have failed. (See, e.g., Appellant's Specification, pp. 1-2). For example, according to JP '825 (as described in Appellant's Specification), a random adduct of lauryl alcohol alkoxylated with about 9 moles of ethylene oxide and about 2.4 moles of propylene oxide, in the presence of potassium hydroxide as basic catalyst, produces a product with a pour point of 7.5°C. However, this product also tends to precipitate in storage at temperatures below 0°C which is unacceptable. (See, Appellant's Specification, p. 2, lines 7-17).

Appellants' claimed mixture comprises random fatty alcohol alkoxylates according to the general formula (I):



wherein R^1 represents an alkyl group having from about 6 to about 22 carbon atoms, each EO represents $-CH_2CH_2O-$, each PO independently represents $-C(CH_3)HCH_2O-$ or $-CH_2C(CH_3)HO-$, and wherein n represents the average number of EO units present in each random fatty alcohol alkoxylate and has a value of from about 3 to about 5, and wherein m

represents the average number of PO units present in each random fatty alcohol alkoxylate and has a value of from about 2 to about 2.5. (See, Claim 10). As used herein, and in the claims, "random" refers to the order of alkoxylation being randomized, as in a statistical distribution, and in contrast to block polymerization. (See, Appellant's Specification, p. 5, lines 13-15).

As indicated in Appellants' Specification, and as evidenced by the Examples set forth therein, mixtures of random fatty alcohol alkoxylates, in accordance with the claimed invention, surprisingly exhibit excellent low-temperature behavior, including significantly improved cold cloud points and cold water solubility. (See, Appellants Specification, p. 2, lines 18-20; p. 2, line 29, through p. 3, line 1; and p. 4, lines 9-17).

ISSUES

- (1) Are the teachings of JP '825, which recite random alkoxide adducts of fatty alcohols, having a degree of ethoxylation of from 5 to 15 and a degree of propoxylation of from 0.3 to 5, but which fail to teach a combination of the two within Appellants' claimed ranges, insufficient to render Appellants' claimed invention *prima facie* obvious?
- (2) Even if Appellants' claimed invention could be considered *prima facie* obvious based upon the 'touching' range of ethoxylation recited in JP '825, does the reference which discloses a preference towards, and exemplifies only higher degrees of ethoxylation, teach away from the claimed random fatty alcohol alkoxylates?
- (3) Even if a *prima facie* case of obviousness could be established based upon the teachings of JP '825, does Appellants' showing of unexpected and significantly improved results with respect to the low-temperature performance of the claimed alkoxylates overcome such a *prima facie* case of obviousness?

GROUPING OF THE CLAIMS

All of the pending claims stand or fall together for the purposes of the instant appeal.

ARGUMENT

I. The Examiner's Rejection Under 35 U.S.C. §103(a) is Improper

A. The Rejection of Claims 10, 14-26 and 30 Under §103(a) Over JP '825

In Paper No. 11, the Examiner rejects claims 10, 14-26 and 30 under 35 U.S.C. §103(a), as being unpatentable over JP '825. The Examiner contends that JP '825 teaches nonionic surfactants "obtained by random addition of, on an average, 5-15 moles of ethylene oxide and 0.3-5.0 moles of propylene oxide", citing pages 2 through 4 of the reference, as well as Table 1. (Paper No. 11, ¶ 5, page 3). The Examiner acknowledges that JP '825 fails to specifically exemplify the claimed ranges of ethoxylation and propoxylation, but argues that the teachings of a reference are not limited to the preferred embodiments. The Examiner further contends that the ranges of ethoxylation and propoxylation disclosed in JP '825 overlap the claimed ranges. Specifically, the Examiner contends that the claimed range of ethoxylation recited in the instant claims (*i.e.*, from about 3 to about 5) overlaps with the disclosed range of from 5 to 15, and that the claimed range of propoxylation recited in the instant claims (*i.e.*, from about 2 to about 2.5) overlaps with the disclosed range of from 0.3 to 5.

The Examiner argues that, "where claimed ranges 'overlap or lie inside ranges disclosed by the prior art' a *prima facie* case of obviousness exists." (Paper No. 11, ¶ 5, pages 3-4 (citing *In re Wertheim*, 541 F.2d 257, 191 USPQ 90 (CCPA 1976); *In re Woodruff*, 919 F.2d 1575, 16 USPQ2d 1934 (Fed. Cir. 1990); and *In re Geisler*, 116 F.3d 1465, 43 USPQ2d 1362 (Fed. Cir. 1997)). On the basis of this argument, the Examiner maintains the rejection and makes it final.

B. Appellants' Traversal

Appellants respectfully traversed the Examiner's rejection in the Request for Reconsideration After Final, and initially with respect to claims 14, 19, 26 and 30 in Appellants' Amendment, filed on April 11, 2001, in response to the Office Action mailed October 11, 2000 (Paper No. 9)

Appellants again strenuously, but respectfully, traverse the Examiner's rejection and her contentions and arguments in support thereof, for the reasons set forth below.

C. Requirements for Establishing Prima Facie Obviousness

It is extremely well-settled that in order to establish a case of *prima facie* obviousness based upon a single reference, each of the following three criteria must be established: (1) the reference must contain a teaching or suggestion which would motivate one of ordinary skill in the art to modify the reference as suggested by the Examiner (it is not sufficient to say that the reference can be modified without a teaching in the cited reference to suggest the desirability of such a modification); (2) there must be a reasonable expectation of success; and (3) the reference must teach or suggest each and every element of Applicants' claimed invention. (M.P.E.P. §2143).

Additionally, the Court of Customs and Patent Appeals has generally stated, and the Federal Circuit has reiterated to some degree that, “[i]n the case where the claimed ranges ‘overlap or lie inside ranges disclosed by the prior art’ a *prima facie* case of obviousness exists.” (M.P.E.P. §2144.05 (I), citing *In re Wertheim*, 541 F.2d 257, 191 USPQ 90 (CCPA 1976); *In re Woodruff*, 919 F.2d 1575, 16 USPQ2d 1934 (Fed. Cir. 1990)).

It should be noted that the quoted text set forth above is not the precise holding of the court in either case. Moreover, both *Wertheim* and *Woodruff* involved situations where the claimed ranges were either *entirely within*, or *significantly overlapping*, the ranges taught by the prior art. Neither *Wertheim*, nor *Woodruff* dealt with ‘touching’ or bordering ranges. In fact, the *Wertheim* court actually only stated, in dictum, as pointed out in dissent by Examiners-in-Chief Pellman and Steiner in *Ex parte Lee*, 31 USPQ2d 1105 (BPAI 1993), that “ranges which overlap or lie inside ranges disclosed by the prior art may be patentable if the applicant can show criticality in the claimed range . . .” (*In re Wertheim*, 541 F.2d 257, 267, 191 USPQ 90 (CCPA 1976)). Additionally, the *Woodruff* court only stated, in reference to overlapping ranges (claimed, 3-25; disclosed, 1-5), that no criticality of the claimed range had been shown, but that such a showing of criticality can overcome a *prima facie* case of obviousness. (*Woodruff*, at 1578). Neither *Wertheim*, nor *Woodruff*, stands for the proposition that a ‘touching’ range automatically establishes a *prima facie* case of obviousness.

Appellants submit that where a claimed range only touches, or borders on, an extreme limit of a prior art disclosure, it cannot be said that either anticipation or obviousness is

absolute, or even *prima facie* apparent, without a more directed teaching. Consider for example, *Ex parte WittPenn*, 16 USPQ2d 1730 (BPAI 1990), wherein an Examiner rejected an applicant's claims on the grounds that all of the claimed components were generally disclosed in a prior art reference. The *WittPenn* board held that although the prior art contained all elements of applicant's invention, the prior art indicated no preference for any particular component of one of the elements, *i.e.*, the nonionic surfactant. The Board there held that, "... since we have been apprised of no disclosure within the [prior art] reference that would have led the routineer to make the **critical** selections to arrive at the claimed surfactant composition, we find that no *prima facie* case of obviousness has been established and that the rejection before us cannot be sustained." (*Id.* at 1731 (emphasis added)). Analogously, Appellants submit that where no disclosure within a reference would lead one of ordinary skill in the art to make the critical selections to arrive at the claimed combination of different and narrower ranges, despite a touching range, no *prima facie* case of obviousness is established.

In any event, where a *prima facie* case of obviousness based on ranges has been established, the Federal Circuit has held that such "a *prima facie* case of obviousness can be rebutted if the applicant (1) can establish 'the existence of unexpected properties in the range claimed' or (2) can show 'that the art in any material respect taught away' from the claimed invention." (*In re Geisler*, 116 F.3d 1465, 43 USPQ2d 1362 (CAFC 1997), *citing In re Malagari*, 499 F.2d at 1303, 182 USPQ at 553 (CCPA 1974)). In *Malagari*, the Court stated that "the cited references state *no preference for lower* carbon contents, only 'typical preferred ranges.'" (*Malagari*, 499 F.2d at 1303 (emphasis added)). Accordingly, the Court held that since no preference toward a lower carbon content was taught, there was not a sufficient teaching away from a higher carbon content. (*Id.*).

Finally, the Federal Circuit has repeatedly held that, "[a] reference may be said to teach away when a person of ordinary skill, upon reading the reference, . . . would be led in a direction divergent from the path that was taken by the applicant . . ." (*Tec Air, Inc. v. Denso Manufacturing Michigan Inc.*, 192 F.3d 1353, 52 USPQ2d 1294 (CAFC 1999), *citing In re Gurley*, 27 F.3d 551, 553, 31 USPQ2d 1130, 1131 (CAFC 1994)).

D. The Disclosure of JP '825

JP '825 discloses nonionic surfactants which are obtained by the random alkoxylation of a predominantly saturated linear C₈-18 fatty alcohol with 5-15 moles of ethylene oxide and from 0.3-5 moles of propylene oxide. (See, JP '825, p. 2, section 0005). JP '825 also discloses a degree of propoxylation of from 0.3-5.0 moles. (See, *id.*). The Examiner contends that Appellants' claimed range of ethoxylation, (*i.e.*, from about 3 to about 5), touches, or just overlaps, the disclosed range of "5-15", set forth in JP '825. However, the reference contains no teaching or suggestion to select and combine particular degrees of ethoxylation and propoxylation by which one would arrive at amounts which would fall within Appellants' claimed ranges.

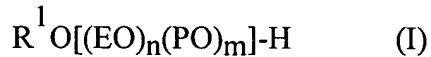
In fact, JP '825 teaches away from Appellants' claimed invention. JP '825 suggests that the disclosed surfactants should contain at least 7 moles of ethylene oxide per fatty alcohol molecule. JP '825 does not contain a single example of surfactants having 5 moles of ethylene oxide per mole of fatty alcohol. In the inventive Examples of JP '825, the random alkoxylates (Ex. 1, 2, and 3) contain at least 8 moles of ethoxylate. Moreover, the overall degree of alkoxylation of the surfactants disclosed in the Examples of JP '825 (*i.e.*, from 10 to 14), is much higher than the claimed invention wherein the combined average number of ethoxylate groups and propoxylate groups is from about 5 to about 7.5 (*i.e.*, about 3 to about 5 plus about 2 to about 2.5). In the only reference to a molar amount of ethoxylate below 7 moles, (*i.e.*, Comparative Example 8), the ratio of propoxylate to ethoxylate is 0.25 to 1, such that the degree of propoxylation would be outside of the claimed range. JP '825 suggests much higher degrees of alkoxylation than the claimed random fatty alcohol alkoxylates, and moreover, a higher ratio of ethoxylate to propoxylate.

E. Failure to Satisfy the Requirements for Prima Facie Obviousness

The teachings of JP '825 are not sufficient to establish a case of *prima facie* obviousness. JP '825 does not teach or suggest each and every element of the claimed invention. JP '825 does not contain any teaching or suggestion which would motivate one of ordinary skill in the art to modify its teachings to arrive at the claimed invention. Finally, JP '825 does not

provide one of ordinary skill in the art with a reasonable expectation of success based on such an allegedly suggested modification.

Appellants submit that JP '825 does not teach the claimed ranges. The Examiner has acknowledged that JP '825 does not explicitly teach the claimed random fatty alcohol alkoxylates. Appellants submit that the disclosure of JP '825 also fails to suggest each and every element of the claimed invention. The Examiner has selected and isolated the disclosed range of ethoxylation in JP '825. While the disclosed range is from 5-15 moles of ethoxylate, this does not suggest a mixture of random fatty alcohol alkoxylates according to the general formula (I):



wherein R^1 represents an alkyl group having from about 6 to about 22 carbon atoms, each EO represents $-CH_2CH_2O-$, each PO independently represents $-C(CH_3)HCH_2O-$ or $-CH_2C(CH_3)HO-$, and wherein n represents the average number of EO units present in each random fatty alcohol alkoxylate and has a value of from about 3 to about 5, and wherein m represents the average number of PO units present in each random fatty alcohol alkoxylate and has a value of from about 2 to about 2.5.

The teachings of JP '825 do not suggest the claimed alkoxylates. JP '825 contains disclosure of an amount of ethoxylate and an amount of propoxylate, which could be selected such that the amounts would fall within the claimed ranges. This does not constitute *prima facie* obviousness. The fact that a reference can be modified is not sufficient without a suggestion to do so. JP '825 simply does not suggest a random fatty alcohol alkoxylate according to the claimed invention.

In this regard, Appellants submit that there is no teaching or suggestion to modify the disclosure of JP '825 in order to arrive at Appellants' claimed invention. As discussed previously, JP '825 specifically suggests amounts of ethoxylation higher than at least 7 moles per mole of fatty alcohol. The lowest amount exemplified is 8 moles. These teachings would not lead one of ordinary skill in the art to modify the disclosure as suggested by the Examiner.

Finally, one of ordinary skill in the art would not expect success by making such a modification when JP '825 specifically teaches inadequate performance where ethoxylation and propoxylation amounts are outside the exemplified ranges and ratios.

Furthermore, Appellants again respectfully submit that an instance of a “bordering” or “touching” range should not automatically mandate a finding of *prima facie* obviousness where there is no suggestion to select an amount at such a borderline, much less a teaching to do so.

II. JP '825 Teaches Away from the Claimed Invention

Nonetheless, even if Appellants’ claimed invention could be considered *prima facie* obvious based upon the ‘touching’ range of ethoxylation recited in JP ‘825, Appellants submit that such an alleged case of *prima facie* obviousness is overcome because JP ‘825 teaches away from the claimed invention.

Again, as mentioned previously, JP ‘825 specifically suggests that the disclosed surfactants should contain at least 7 moles of ethoxylate per mole of fatty alcohol. Moreover, the total amount of alkoxylation exemplified in JP ‘825 is much higher than the claimed invention.

As stated in Section I.C. above, the Federal Circuit has held that when one of ordinary skill, upon reading a reference, would be lead in a divergent direction from that which an applicant has taken, the reference teaches away from the applicant’s invention. Additionally, the CCPA previously held, in a case which is still cited by the M.P.E.P, that where no preference for lower amounts is taught by a reference, that reference does not teach away from higher amounts.

In the instant appeal, the cited reference specifically cites a preference for higher amounts of ethoxylation, and thus should be found to “teach away” from lower amounts of ethoxylation.

III. Indicia of Non-Obviousness

Finally, even if it were assumed, for argument’s sake, that a *prima facie* case of obviousness could be established based upon any of the cited references, alone or in combination, which it cannot, Appellants submit that any such *prima facie* case of obviousness should be found to be overcome by Appellant’s showing of unexpected and advantageous results in terms of significantly improved low temperature behavior. Appellants additionally maintain

that the evidence set forth in the Specification sufficiently rebuts any alleged *prima facie* case of obviousness, and respectfully request reconsideration in this regard by the Honorable Board.

As set forth in the Specification, mixtures of random fatty alcohol alkoxylates, in accordance with the claimed invention, exhibit excellent low-temperature behavior, including significantly improved cold cloud points and cold water solubility. Moreover, this significant improvement is surprising. (See, Appellants' Specification, p. 2, lines 18-20; p. 2, line 29, through p. 3, line 1; and p. 4, lines 9-17).

In the Examples, which begin at page 6, line 13 of the Specification, random fatty alcohol alkoxylates, in accordance with the claimed invention are compared to block polymers with similar degrees of alkoxylation. As evidenced by the significantly lowered cloud points (*i.e.*, -4°C and -14°C versus 1.5°C and 7.5°C) and the improved solubility in cold water, the random fatty alcohol alkoxylates, in accordance with the claimed invention outperform the low-temperature properties of other fatty alcohol alkoxylates.

In Paper No. 11, the Examiner reiterated the argument that a "side by side" comparison in the form of a Declaration is necessary, under Section 716 of the M.P.E.P. Appellants respectfully submit, that Section 716 of the M.P.E.P does **not** require the submission of a "side-by-side" comparison in order to successfully establish unexpected results. Applicants respectfully submit, that section 716.02(e) simply outlines one requirement of a Declaration under 37 C.F.R. §1.132, namely that such a declaration compare the claimed subject matter with the closest prior art. There is no requirement for a Declaration.

However, section 716.02(b), which is more specifically related to the burden of proof concerning allegations of unexpected results, clearly indicates that both direct **and** *indirect* comparisons with the prior art may be made. Furthermore, the Federal Circuit has held that "the PTO **must** consider comparative data in the specification in determining whether the claimed invention provides unexpected results." (*In re Soni*, 34 USPQ.2d 1684, 1687 (Fed. Cir. 1995) (*emphasis added*), citing *In re Margolis*, 228 USPQ 940 (Fed. Cir. 1986)). The Federal Circuit also held that, "when an applicant demonstrates *substantially* improved results, . . ., and *states* that the results were *unexpected*, this should suffice to establish unexpected results *in the absence of* evidence to the contrary." (*Soni*, at 1688 (*emphasis in original*)).

Appellants submit that significantly improved results shown by indirect comparison, as set forth in the Specification, along with Appellants' statement that such improved results are unexpected, satisfy the required burden under Section 716.02(b) of the M.P.E.P. and *Soni*, absent evidence to the contrary.

As mentioned above, Appellants' Specification states that the significantly improved cold cloud points and cold water solubility achieved by the claimed invention are surprising. Furthermore, the results set forth in the Examples of the Specification clearly evidence significant improvement.

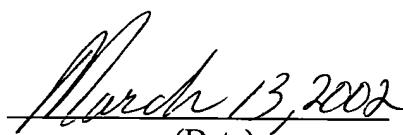
It is submitted that Appellants' showing of unexpected and improved results sufficiently rebuts any alleged *prima facie* case of obviousness.

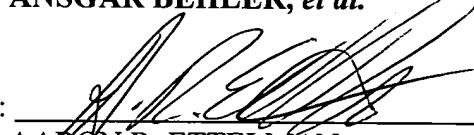
CONCLUSION

In view of the arguments set forth above, Appellants submit that the Examiner's rejections under 35 U.S.C. §103(a) are improper, that the Examiner has failed to establish a *prima facie* case of obviousness, that any alleged *prima facie* case of obviousness is sufficiently rebutted both by the teaching away of the cited reference and by Appellants' showing of significantly improved results, and that all claims on appeal patentably distinguish over the prior art of record and known to Appellants, either alone or in combination. Accordingly, Appellants respectfully request that the Board find for Appellants and reverse the Examiner's final rejections.

Respectfully submitted,

ANSGAR BEHLER, et al.


March 13, 2002
(Date)

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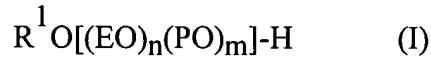
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APPENDIX A

Claims On Appeal:

1. CANCELED
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10. A mixture of polymers comprising random fatty alcohol alkoxylates according to the general formula (I):



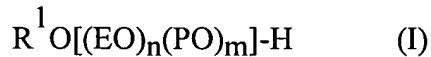
wherein R^1 represents an alkyl group having from about 6 to about 22 carbon atoms, each EO represents $-CH_2CH_2O-$, each PO independently represents $-C(CH_3)HCH_2O-$ or $-CH_2C(CH_3)HO-$, and wherein n represents the average number of EO units present in each random fatty alcohol alkoxylate and has a value of from about 3 to about 5, and wherein m represents the average number of PO units present in each random fatty alcohol alkoxylate and has a value of from about 2 to about 2.5.

11. CANCELED
12. CANCELED
13. CANCELED

14. The mixture according to claim 10, wherein R^1O represents a fatty alcohol residue derived from a fatty alcohol mixture, said mixture comprising at least

about 30% by weight of alcohols having from about 14 to about 18 carbon atoms and up to about 70% by weight of alcohols having from about 6 to about 12 carbon atoms.--

15. A process for producing a mixture of polymers comprising random fatty alcohol alkoxylates according to the general formula (I) :



wherein R^1 represents an alkyl group having from about 6 to about 22 carbon atoms, each EO represents $-CH_2CH_2O-$, each PO independently represents $-C(CH_3)HCH_2O-$ or $-CH_2C(CH_3)HO-$, and wherein n represents the average number of EO units present in each random fatty alcohol alkoxylate and has a value of from about 3 to about 5, and wherein m represents the average number of PO units present in each random fatty alcohol alkoxylate and has a value of from about 2 to about 2.5; said process comprising reacting ethylene oxide, propylene oxide and fatty alcohol in the presence of an aqueous base, wherein the propylene oxide and the ethylene oxide are present during the reaction in a molar ratio of from about 10:90 to about 60:40.

16. The process according to claim 15, wherein the propylene oxide and the ethylene oxide are present during the reaction in a molar ratio of from about 10:90 to about 50:50.

17. The process according to claim 15, wherein the propylene oxide and the ethylene oxide are present during the reaction in a molar ratio of from about 25:75 to about 50:50.

18. The process according to claim 15, wherein the propylene oxide and the ethylene oxide are present during the reaction in a molar ratio of from about 25:75 to about 40:60.

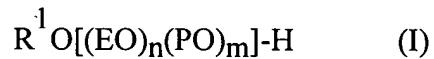
19. The process according to claim 15, wherein said fatty alcohol is a mixture of at least two fatty alcohols, said mixture comprising at least about 30% by weight of alcohols having from about 14 to about 18 carbon atoms and up to about 70% by weight of alcohols having from about 6 to about 12 carbon atoms.

20. The process according to claim 15, wherein said aqueous base comprises a hydroxide selected from the group consisting of alkali metal hydroxides and alkali earth metal hydroxides.

21. The process according to claim 20, wherein said hydroxide comprises potassium hydroxide.

22. The product of the process according to claim 15.

23. A water-dilutable concentrate comprising an active ingredient and a surfactant, said surfactant comprising a mixture of polymers comprising random fatty alcohol alkoxylates according to the general formula (I):



wherein R^1 represents an alkyl group having from about 6 to about 22 carbon atoms, each EO represents $-CH_2CH_2O-$, each PO independently represents $-C(CH_3)HCH_2O-$ or $-CH_2C(CH_3)HO-$, wherein n represents the average number of EO units present in each random fatty alcohol alkoxylate and has a value of from about 3 to about 5, and wherein m represents the average number of PO units present in each random fatty alcohol alkoxylate and has a value of from about 2 to about 2.5.

24. The water-dilutable concentrate according to claim 23, wherein said active ingredient comprises one or more components selected from the group consisting of detergents, agrochemicals and pesticides.

25. The water-dilutable concentrate according to claim 23, wherein said active ingredient comprises a detergent, and wherein said surfactant is present in an amount of from about 10% to about 30% by weight, based on the active ingredient.

26. The water-dilutable concentrate according to claim 23, wherein said active ingredient comprises an agrochemical and/or a pesticide, and wherein said surfactant is present in an amount of from about 0.1% to about 15% by weight, based on the active ingredient.

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30. The water-dilutable concentrate according to claim 23, wherein R¹O represents a fatty alcohol residue derived from a fatty alcohol mixture, said mixture comprising at least about 30% by weight of alcohols having from about 14 to about 18 carbon atoms and up to about 70% by weight of alcohols having from about 6 to about 12 carbon atoms.